

## **Marlborough Stirling Canada introduces two-way lender link with AIG United Guaranty**

**TORONTO, Ontario, September 05, 2007** — Moving forward on its vision of connecting all players in the Canadian mortgage industry, leading technology services provider Marlborough Stirling Canada (MSC) announces the successful production launch of an electronic interface to [AIG United Guaranty Mortgage Insurance Company Canada](#).

The implementation of this new interface provides AIG United Guaranty full two-way connectivity with its lender partners to allow lender underwriters to perform the following functions online:

- Request a quotation on mortgage insurance costs, such as premiums, fees and sales tax
- Submit application requests for mortgage insurance
- Update applications already in process
- Cancel existing mortgage insurance arrangements
- Receive status updates on progress made on the application from AIG United Guaranty's MI Guide<sup>SM</sup> system
- Receive messages from AIG United Guaranty's MI Guide<sup>SM</sup> system

Bill Pitkin, MSC President and CEO says: "Through this initiative we continue to show our commitment to developing systems that easily and openly communicate with each other, and toward ensuring that all industry players have the opportunity to capitalize on the efficiencies our systems provide. Lenders now have greater choice and we want to be right there at the forefront in enabling the smooth flow of data between lenders and insurance providers at the point of mortgage origination."

In 2006, AIG United Guaranty entered Canada as the newest national private mortgage insurer and quickly became a catalyst of change among existing mortgage insurers. With an increasingly competitive market, AIG United Guaranty introduced Canadian borrowers to the advantages of a comprehensive suite of innovative mortgage insurance products and a flexible approach to underwriting policies.

Along with continued enhancements to many of the existing products on the market, AIG United Guaranty remains focused on the needs of an ever-changing mortgage market by delivering innovation, flexibility, and choice to its trusted partners.

## **About AIG United Guaranty**

United Guaranty Corporation (AIG United Guaranty) and its subsidiaries are member companies of American International Group, Inc. (AIG). The company has been headquartered in Greensboro, North Carolina, since it was established in 1963. Subsidiaries of AIG United Guaranty provide mortgage guaranty insurance for first and second mortgages that protects against mortgage credit losses. In addition, AIG United Guaranty's comprehensive range of financial products and services to lenders and investors includes mortgage fraud recovery services and student loan

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default insurance. AIG United Guaranty's international locations include offices in Jerusalem, Hong Kong, Beijing, Taipei, Tokyo, Seoul, London, Dublin, Paris, Copenhagen, Warsaw, Milan, Madrid, Budapest, Mexico City, Toronto, and Sydney.

AIG United Guaranty is a marketing term for AIG United Guaranty Mortgage Insurance Company Canada.

For more information visit our website at [www.aigug.ca](http://www.aigug.ca). Please contact:

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## About Marlborough Stirling Canada

Marlborough Stirling Canada (MSC) is a technology services provider to the Canadian mortgage industry. MSC offers a complete range of hosted and licensed software solutions capable of achieving seamless straight through processing of mortgage business from initial customer inquiry to final loan discharge. MSC's solutions include MorWEB (origination system for brokers and lender sales forces), Omega (underwriting, fulfillment and funding), and Optimus (mortgage servicing).

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